



Kristian E. White | Member

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LICENSURE PA | WV
EDUCATION J.D. West Virginia University

Kristian White brings both financial and legal acumen to bear on his work in energy, real estate, banking, commercial transactions and business organizations. Also a CPA, White works with clients to develop business solutions that help them achieve their goals. White's management abilities and leadership skills serve the firm well in his role as the Managing Member of Steptoe & Johnson's Southpointe office located in Canonsburg, PA, near Pittsburgh.

[Click here](#) to learn more about Steptoe & Johnson and our Southpointe office.

REPRESENTATIVE EXPERIENCE

ENERGY

- Closed acquisitions of real property for cryogenic plant, dehydration facility, and compressor stations
- Represented a Fortune 500 energy company in the disposition of coal mining facilities
- Represented major coal companies in hundreds of acquisitions of land for mining operations
- Local counsel to E&P company on \$300MM credit facility
- Lead title and transactional lawyer on acquisition of 12-mile pipeline
- Represented midstream pipeline company regarding land use, zoning, and restrictive covenants

BANKING

- Represented financial institution in Assumable Rate Conversion program loans
- Represented financial institution in documenting commercial loans for pharmacy construction projects
- Represented financial institution in loan syndications financing acquisitions of supermarkets

COMMERCIAL TRANSACTIONS

- Represented country club in sale of golf course
- Represented individuals in stock acquisition of a funeral home
- Negotiated joint marketing agreement with Japanese trading company

Represented regional department store in \$20MM asset sale to national chain

REAL ESTATE

Wrote \$323MM in loan title insurance policies for coal preparation plant

Represented land holding company in \$2MM acquisition of 700+ acres including site of former industrial plant

Represented regional franchisee of fast food restaurants and convenience stores in site acquisitions

Represented land holding company in purchase of food processing plant for \$1.35MM

BUSINESS ORGANIZATIONS

Orchestrated succession plan for franchisee of a dozen restaurants of a national fast food chain

Advised manufacturer client on PPP loans amidst the 2020 pandemic

Dissolved and wound up seventy year old department store

Organized/incorporated multiple entities

SPORTS

Negotiated professional football contracts with member club of Canadian Football League and arena football teams

Negotiated management/training/promotion contracts of professional boxers

WORK EXPERIENCE

1999 Steptoe & Johnson PLLC

RECENT PUBLICATIONS / SPEAKING ENGAGEMENTS

North American Coalbed Methane Forum - Canonsburg, PA "Legal Update" April 2018

Co-author, "Regulators New Catch-All," Transactions, Pennsylvania Association of Community Bankers, April 2016

Central Ohio Risk Management Association – Columbus, OH "Lending in the Oil & Gas Industry" February 2015

Southern Gas Association - New Orleans, LA "Cybersecurity Threats and Liability" July 2014

Pittsburgh Risk Management Association - Pittsburgh, PA "Banking in Marcellus and Utica Assets" March 2013

NADOA – Philadelphia, PA "Partition and Missing Heirs" October 2012

NALTA – Dallas, TX "Border Titles: Interpretation of Deed Language" September 2011

MEMBERSHIPS AND AWARDS

PROFESSIONAL

Pittsburgh Business Times Who's Who in Energy 2012-2018

Super Lawyers® Rising Star, 2010

The State Journal, Generation Next 2010

Certified Public Accountant

West Virginia Society of CPAs

Title Insurance Agent, First American Title Insurance Company, Old Republic National Title Insurance Company, Stewart Title Guaranty Company

Ohio County Bar Association

Graduated summa cum laude, West Virginia University

Order of Augusta

INDUSTRY/CIVIC

Leadership Pittsburgh XXVIII

Marcellus Shale Coalition

NAIOP (Membership Committee 2020; Night at the Fights Committee 2019-Present)

COPAS

West Virginia Coal Association

Lands Committee, National Mining Association

Board of Trustees, Oglebay Foundation, 2018-Present

Board of Directors, Washington County Chamber of Commerce, 2013-2018, 2020-2021 (Chairman 2017)

Board of Directors, North American Coalbed Methane Forum, 2014-2019

Board of Directors, Pike Cubs Baseball, Inc., 2018-Present (Secretary 2019-Present)

Secretary, Board of Directors, Washington Industrial Development Corporation (2015)

Board of Directors, Southpointe CEO Association, 2013-2015 (Chairman 2013-2014)

Board of Directors, Kiwanis Club of Wheeling, Inc., 2003-2009 (President 2007-2008)

Leadership West Virginia 2004

Leadership Wheeling 2002

Board of Directors, Elmhurst, The House of Friendship, 2007-2010

Board of Directors, Personnel Committee Chair, Wheeling Symphony Society, Inc., 2006-2010

Board of Directors, The Children's Museum of the Ohio Valley, Inc., 2003-2009

Past-President, School Board of St. John Parish School